

A small, vibrant green seedling with two leaves and a rounded stem is growing from a grey, textured stone. The background is a field of similar grey stones, creating a sense of natural growth and resilience.

**WANTAI**  
*Beijing WANTAI Biological Pharmacy  
Enterprise Co., Ltd.*

# In vitro Diagnostic Reagents Recombinant Vaccines



## *The official supplier of HIV blood screening reagents in China* *The Chinese market-leader for infectious diseases diagnostic test*

- Core business: In vitro diagnostics and vaccines
- Nearly 20 years of experience in the industry
- Strong R&D abilities and highly experienced staff
- Key technical competences: ELISA, recombinant vaccines, point-of-care tests
- Integrated technical and customer-oriented marketing support
- Year-by-year excellence in financial status
- Reliable social and business partner
- 1991- Establishment
- 1999- GMP certified (the first IVD company in China)
- 1999- Introduced the first China-made 3rd generation HIV ELISA
- 2001- Merger with YST Group
- 2003- Introduced the first China-made HIV Rapid Test
- 2004- Introduced HEV IgM ELISA (capture method)
- 2005- Hepatitis E vaccine, completed phase-II clinical trial
- 2005- Relocated to a new state-of-the-art facility
- 2006- Reached sales of 10,000 HIV ELISA kits per month
- 2007- Hepatitis E vaccine, beginning of phase-III clinical trial
- 2007- Establishment of DERUI subsidiary (clinical biochemistry)



**Developing Scientifically,  
Focusing on the Health**



# This is Wantai

Founded in 1991 and developed from a small laboratory, Beijing Wantai Biological Pharmacy Enterprise Co., Ltd. is a leading Chinese in vitro diagnostic reagents manufacturer.

Most of our ELISA kits are batch-released by the National Institute for the Control of Pharmaceutical and Biological Products (NICPBP) in China before market release. Each diagnostic kit is rigorously tested to ensure it meets our high quality standards and your satisfaction.

We cooperate closely with famous biological institutes, business units and organizations in China and the rest of the world. Our key partners include: State Laboratory for Tumor Cell Engineering of Xiamen University, NIDVD, BIO-RAD, etc. We believe that extensive cooperation and exchange with the world is one of the driving forces to strive to success.

Wantai is located at Zhongguancun Life Science Park - the biotechnology heart of Beijing.

Wantai provides diagnostic products within the following areas:

- Blood-born pathogens screening
- Clinical diagnosis of infectious diseases
- Screening of blood-derived products for infectious diseases
- Diseases prevention



Xiamen Univ.: research  
(antigens, antibodies)



NIDVD: research  
(diagnostics, vaccines)



BIO-RAD: distributorship  
(diagnostics)

Key  
Partners



## R & D and Quality Assurance

**Understanding innovation leads to competitive power. We always challenge ourselves for new developments and ideas, making Wantai more competitive and favorable.**

- Wantai's R&D team is well-organized with variety of high-degree talents, who have rich theoretical and practical experience in clinical studies, immunology, molecular biology and other related fields
- Wantai has established good technology exchange programs which have generated rich sources of technology, information and high-quality raw materials
- Our own diagnostic and vaccine technologies have helped us to maintain a large portfolio of products



**At Wantai, the quality is the first priority and all products must undergo precise quality assessment prior to their market release. Wantai's customers can expect extraordinary standards of customer support.**

- The first IVD company, GMP certified by the State Food and Drug Administration (SFDA) of China
- Production facilities and manufacturing processes comply with the Chinese GMP requirements which are established according to the recommendations by the World Health Organization
- Manufacturing and technical personnels must undergo GMP training courses regularly
- Quality management system certified to the international standards for manufacturing of in vitro diagnostic devices including ISO9001:2000 and ISO13485:2003





# WANTAI

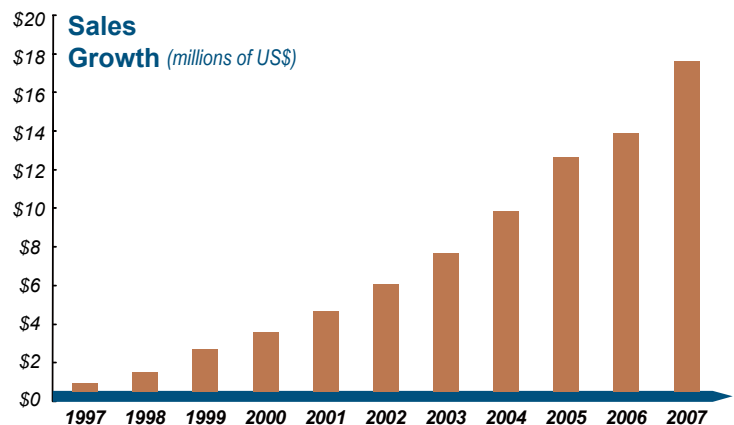
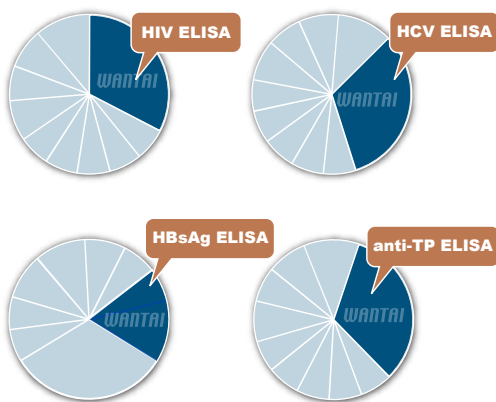


## Marketing and International Sales

Marketing is about acquiring and retaining customers for products and services by delivering customer value. That is exactly what our marketing department has been achieving and sales volume has been increasing each year.

### *Our marketing efforts extend to the fields of clinical testing, disease control and prevention, blood screening*

- Leading position in the blood-borne pathogens screening tests market
- Strong presence in the clinical laboratory market of China
- Nationwide distribution network throughout China: 50 sales representatives, 45 provincial distributors, 5 branch offices



### *Active International Player*

Wantai's international sales are implemented mainly through our global distributors. Up to now, the quality and functionality of Wantai's HIV ELISA assays, the hepatitis series, Avian Influenza tests have been recognized worldwide. Wantai's resources and achievements speak for us in China, and we hope that they will also be recognized internationally. It has been our motto and we are doing our best to achieve this goal. With further establishment of global partners, our distribution network has never been greater. Wantai will always be working hard to acquire and retain customers for products and services by delivering the best we can offer.

Wantai's international business team provides sales and marketing support to international clients.

- Export to more than 20 countries, direct distribution network in several countries
- OEM supply to major international diagnostic test manufacturers

## Integrated Part of the International Diagnostics and Vaccines Markets



## Cooperation Opportunities

We are interested in opportunities of cooperation on products distribution, technology transfer and the like. We are now well prepared to actively participate in the international trading business. Distributors and agents are welcomed to represent our diagnostic products worldwide and we are also interested in distributing of your diagnostic reagents and medical devices in China.

### AREAS OF INTEREST:

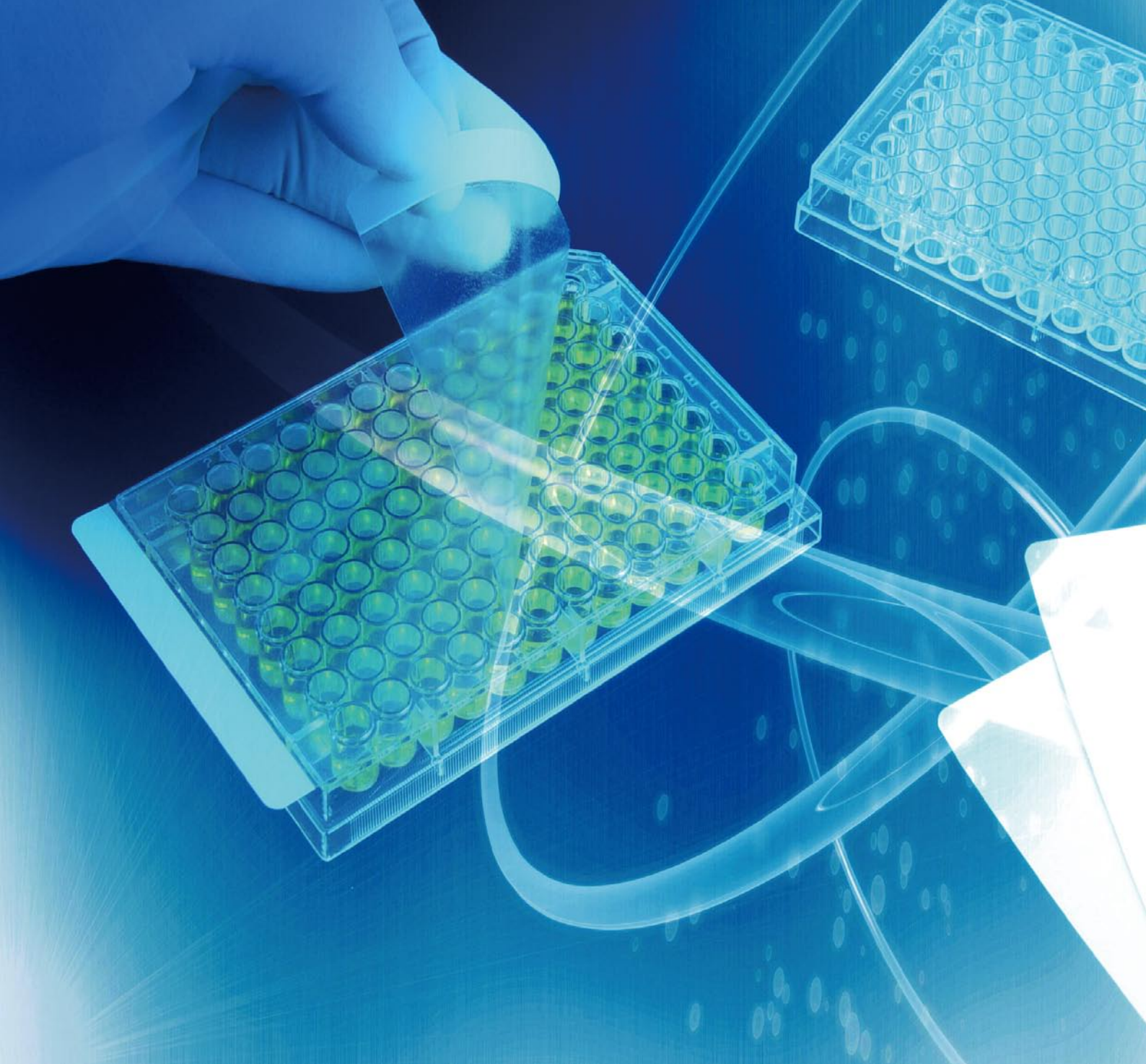
- Infectious diseases testing, cancer markers
- Medical devices, molecular tests, point-of-care tests
- Vaccines...and many more

**Let's Talk** *Manufacturer-to-Manufacturer*

**M2M**

Wantai would be pleased to offer you our experience. We offer you the possibility to produce reagents or test kits on OEM basis in accordance with the desired batch size.

# WANTAI



## Key Products

Wantai manufactures over 50 diagnostic products – enzyme-linked immunoassays and rapid tests used in the fields of infectious diseases testing, cancer markers detection, blood screening, clinical biochemistry, etc.

For our complete product list, please visit us online at [www.ystwt.com](http://www.ystwt.com)





**Beijing WANTAI Biological Pharmacy Enterprise Co., Ltd.**

No.31 Kexueyuan Road, Zhongguancun Life Science Park,  
Changqing District, Beijing, 102206, China

Tel: +86 10 80728899 Ext. 8300

Fax: +86 10 89705849

E-mail: [wtxport@ystwt.com](mailto:wtxport@ystwt.com)

[www.ystwt.com](http://www.ystwt.com)